

What We Are

1. Professional business consultancy operating throughout the UK.
2. Our central office is based in the Staffordshire Moorlands, 25 miles south of Manchester & 45 miles north of Birmingham – we also have offices in Scotland.
3. We only work with organisations that want to make a difference through their people. This is non-negotiable.
4. We principally but not exclusively operate within the retail motor industry specialising in what is known as the After-sales sector

What We Do

We are the company that develops:

People
Methods
Profitability

We ensure that the maxim: “If you can’t do it, train it”, does not apply to us. We can demonstrate that our philosophies and business model work because we have put them into practice ourselves. We energise people we work with.

Products & Services

Mystery Shopping / Business Audit
Turnkey (Fastfit & Independent Garage Start up)
Interim Management
Project Management
Processing & Method Evaluation / Development
Training Programme for Manufacturers / Importers
People Selection / Headhunting
Hands On In House Sales Achiever

As our expertise is in developing human behaviour we limit ourselves to only working with humans, which fortunately still includes most companies!

Why The Motor Industry?

We love it!
It’s exciting!
It’s changing!
It’s challenging!

There are massive opportunities for our clients

Why Aftersales In Particular?

Because there are even more:

Opportunities for our clients
Challenges
Changes under way
Nobody else seems to do it!
We enjoy working with Aftersales people



The information supplied will be held on our database and will not be disclosed to anyone outside our organisation.

Surname (Block Capitals)	Forenames	Mr	Mrs
		Miss	Ms
Married Status	Date of Birth		
Present Address			
Postcode			
Telephone Numbers: Home		Work	Mobile
Email address			
Do you hold a current Clean Driving Licence? YES/NO (give details)			
What position are you applying for?			

We will not make contact with your current employer without your permission

EMPLOYMENT HISTORY

Name & Address of employer (Start with Present)	Dates Month/Year		Job Title	Salary	Reason for Leaving

NOTICE REQUIRED TO LEAVE PRESENT EMPLOYMENT.....

PROFESSIONAL / TRADE QUALIFICATIONS (Please state level)

INTERESTS & HOBBIES (Please give details of any positions held in Club / Societies)

Please give details of any Secondary and/or Full-Time Education since the age of eleven, including Evening Classes.

Secondary / Further Education Name & Address	Dates Month/Year		Examinations taken or to be taken List subjects with grades achieved	Year Passed
	From	To		

WHAT HAS BEEN YOUR MAIN PERSONAL / JOB RELATED ACHIEVEMENTS DURING THE LAST 5 YEARS.

INTERNAL USE

Current Role

Possible Roles

Behaviour Profile

PIAV

Comments